

Reading List

Section 1: Contracting for Information Without Transfers (Delegation)

- Amador, Manuel & Bagwell, Kyle (2013). The Theory of Optimal Delegation With an Application to Tariff Caps. *Econometrica*, 81(4): 1541-1599.
- Guo, Yingni (2016). Dynamic Delegation of Experimentation. *American Economic Review*, 106(8): 1969-2008.
- Amador, Mark; Werning, Alejandro & Angeletos, Luis (2006). Commitment vs. Flexibility. *Econometrica*, 74(2): 365-396.
- Ambrus, Attila & Egorov, Georgy (2013). Comment on "Commitment vs. Flexibility". *Econometrica*, 81(5): 2113-2124.
- Miralles, Antonio (2012). Cardinal Bayesian Allocation Mechanisms Without Transfers. *Journal of Economic Theory*, 147(1): 179-206.
- Goltsman, Maria; Hörner, Johannes; Pavlov, Gregory & Squintani, Francesco (2009). Mediation, Arbitration and Negotiation. *Journal of Economic Theory*, 144(4): 1397-1420.
- RAND Journal of Economics (2008). Contracting for Information Under Imperfect Commitment. Winter issue.

Section 2: Linking Incentives (Static and Dynamic)

- Jackson, Matthew O. & Sonnenschein, Hugo F. (2007). Overcoming Incentive Constraints by Linking Decisions. *Econometrica*, 75(1): 241-257.
- Ball, Ian; Jackson, Matthew O. & Kattwinkel, Deniz (2022). Comment on Jackson & Sonnenschein (2007). *Econometrica*, 90(4): O3-O7.
- Frankel, Alexander (2014). Aligned Delegation. *American Economic Review*, 104(1): 66-83.
- Rubinstein, Ariel (1979). *An Optimal Conviction Policy for Offenses That May Have Been Committed by Accident*. Springer.
- Athey, Susan & Bagwell, Kyle (2001). Optimal Collusion with Private Information. *RAND Journal of*

Economics, 32(3): 428-465.

- Guo, Yingni & Hörner, Johannes (2018). Dynamic Allocation Without Money. Working paper.

- Li, Jin; Matouschek, Niko & Powell, Michael (2017). Power Dynamics in Organizations. American Economic Journal: Microeconomics, 9(1): 217-241.

Section 3: Project Choice Without Transfers

- Armstrong, Mark & Vickers, John (2010). A Model of Delegated Project Choice. Econometrica, 78(1): 213-244.

- Guo, Yingni & Shmaya, Eran (2023). Regret-Minimizing Project Choice. Econometrica. First published Oct 2, 2023. DOI: 10.3982/ECTA20157.

- Curello, Gregorio & Sinander, Ludvig (Forthcoming). Screening for Breakthroughs. Theoretical Economics.