

# Yingni Guo

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## Academic Position

Sep 2015 - Assistant Professor of Economics, Northwestern University  
Sep 2017 - Dec 2017 Visiting Assistant Professor of Economics, MIT  
Sep 2014 - Aug 2015 College Fellow, Northwestern University

## Education

2009-2014, Ph.D. Economics, Yale University.  
2005-2009, B.A. Economics, Tsinghua University, China.

## Fields of Interests

Microeconomic theory, Political economy

## Published or Forthcoming Papers

“The Interval Structure of Optimal Disclosure,” with Eran Shmaya, *Econometrica*, 2019, 87(2): 653-675.  
“Modes of Persuasion Toward Unanimous Consent,” with Arjada Bardhi, *Theoretical Economics*, 2018, 13(3): 1111-1150.  
“Dynamic Delegation of Experimentation,” *American Economic Review*, 2016, 106(8): 1969-2008. (Lead article)

## Working Papers

“The Use and Misuse of Coordinated Punishments,” with Daniel Barron  
“The Value of Multistage Persuasion,” with Eran Shmaya  
“Costly Miscalibration,” with Eran Shmaya  
“Dynamic Allocation without Money,” with Johannes Hörner  
“Private Learning and Exit Decisions in Collaboration,” with Anne-Katrin Roesler  
“Information Transmission and Voting,” R&R *Economic Theory*

## Awards, Grants and Honors

Excellence in Refereeing Award 2018, American Economic Review  
 NSF Grant SES-1530608, “Dynamic Mechanisms without Transfer,” with Johannes Hörner (2015-2019)  
 Anderson Fellowships, Yale University, 2013  
 National Scholarship, Tsinghua University, 2008  
 National Scholarship, Tsinghua University, 2007  
 Comprehensive First Prize Scholarship, Tsinghua University, 2006

## Seminars and Conferences

2017-2018 Transatlantic Theory Workshop 2017, Boston College, Indiana Kelley, Georgetown University, 2018 NAWM of Econometric Society  
 2016-2017 UBC Summer Theory Conference, Transatlantic Theory Workshop 2016, Columbia University, Northwestern lunch seminar, 2017 Canadian Theory Conference, Social Networks and Information Conference at Johns Hopkins University, University of Miami, POLECONUK Group First Annual Workshop at LSE, ROY Seminar at PSE, Toulouse School of Economics, 2017 NASM of Econometric Society, SAET 2017, Theory Conference at Zhejiang University, Renmin University  
 2015-2016 Stanford SITE Conference, SAET 2015, World Congress of Econometric Society at Montreal, UW-Milwaukee, CSIO-IDEI Conference at Toulouse, Harvard/MIT, Western Ontario, UToronto, Iowa, UCLA, Caltech NDAM Conference, University of Bonn Theory Conference, Rochester, ASU Theory Conference, Caltech, Northwestern lunch seminar, University of Chicago  
 2014-2015 Stanford GSB/Econ, UNC-Duke Theory Workshop, Northwestern lunch seminar, UC Berkeley, UC Davis, 2015 NAWM of the Econometric Society, UPenn, NUS, BFI Theory Conference  
 2013-2014 Yale, Penn State, NYU Econ/Stern, UT Austin, Michigan, UW-Madison, Chicago Booth, Northwestern, Caltech, Columbia Econ/CBS, MIT Sloan, Stony Brook International Conference on Game Theory, Stanford SITE Conference  
 2012-2013 Yale, Stony Brook International Conference on Game Theory, 2013 NASM of the Econometric Society  
 2011-2012 Yale, Stony Brook International Conference on Game Theory

## Teaching and Advising

Econ 414-2 Mechanisms without Transfers, Winter 2016/2017/2018  
 Econ 310-2 Intermediate Microeconomics, Fall 2014 and Winter 2015/2016/2017/2018/2019  
 Ph.D Advising: Omar Farooque (2016), Arjada Bardhi (2018), Egor Starkov (2019)

## **Personal**

Citizen of China; US permanent resident

Last updated: March 27, 2019